



KRM AYURVEDA LTD

(Formerly Known as KRM Ayurveda Private Limited)

Scrip Code: KRMAYURVED

04th May, 2026

To
The Manager
National Stock Exchange of India Ltd.
Exchange Plaza, Bandra Kurla Complex,
Bandra East Mumbai- 400 051

Sub: Investor Presentation under Regulation 30 read with Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Ma'am,

In continuation of our earlier communication dated April 29, 2026, regarding the schedule of the conference call (Group Conference call) to discuss the financial performance of the Company for the H2/Yearly (FY 2025-26), please find enclosed the Investor Presentation of the Company for the H2/Yearly (FY 2025- 26) pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This presentation is being used during meeting with investors scheduled on Tuesday, May 05, 2026.

The Investor Presentation is also being disseminated on Company's website at www.krmayurvedaindia.com.com

Kindly take the above information on record.

**For KRM Ayurveda Limited
(Formerly known as KRM Ayurveda Private Limited)**

Sanchit Digitally signed
by Sanchit Hans
Hans Date: 2026.05.04
18:17:52 +05'30'

**Sanchit Hans
Whole-Time Director
DIN: 09228549**

Encl: a/a

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account1@krmayurveda.com
Contact: +91-9667791365
CIN: L24239DL2019PLC354658**

The main logo for KRM ayurveda, consisting of a stylized tree icon above the text "KRM" and "ayurveda" in a large, bold, sans-serif font.

Healing With Nature, Rooted In Science

INVESTOR PRESENTATION 2026



EXECUTIVE SUMMARY

Integrated Business Model

Dual revenue stream: Services & Products with an inhouse manufacturing & proprietary formulations

Established Healthcare Network

6 hospitals & 8 clinics across India with total 220+ beds & a global reach through tele-consultation

Strong Leadership

Founder-led with Ayurveda expertise backed by an experienced management team

Massive Market

Indian AYUSH market: **5x growth projected in next 6 years** fueled by rising consumer preference for natural healthcare & strong government support

Strategic Growth Plan

Geographic expansion in India & abroad through digital health & teleconsultation enhancement. New product launches & OTC channel development

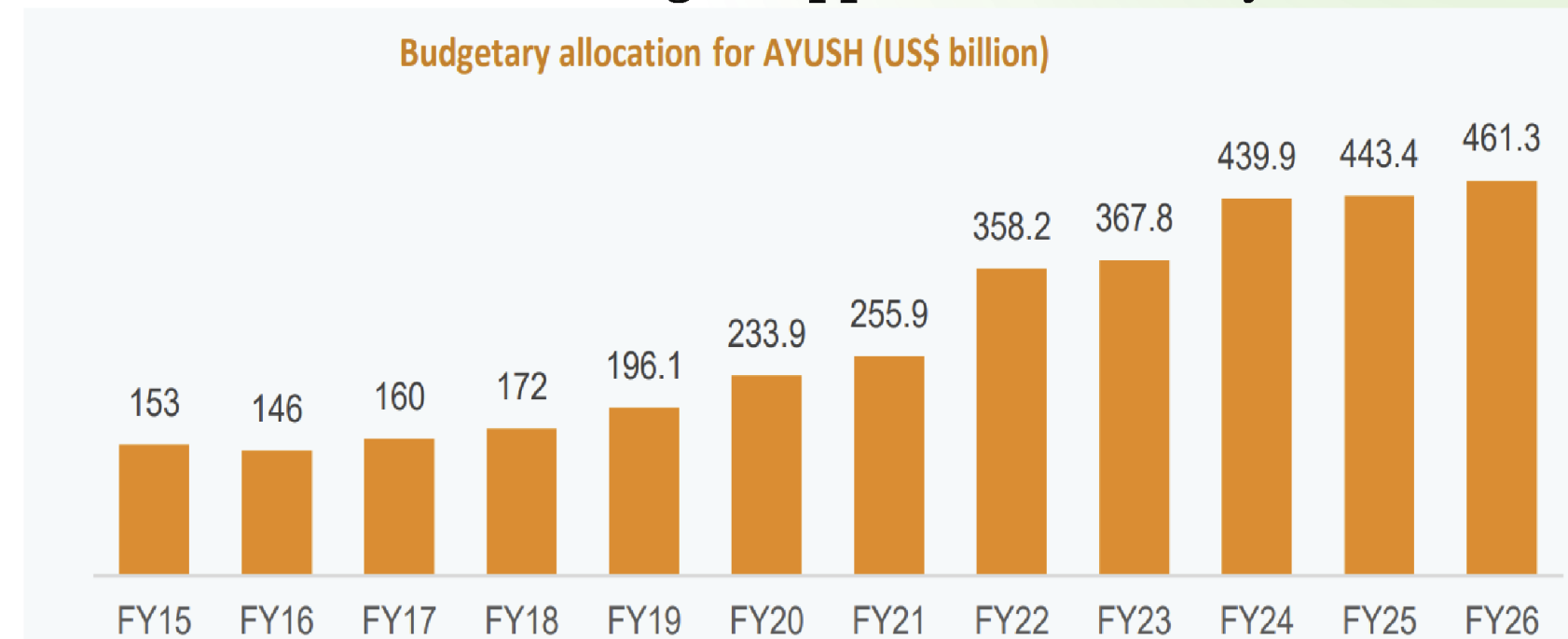
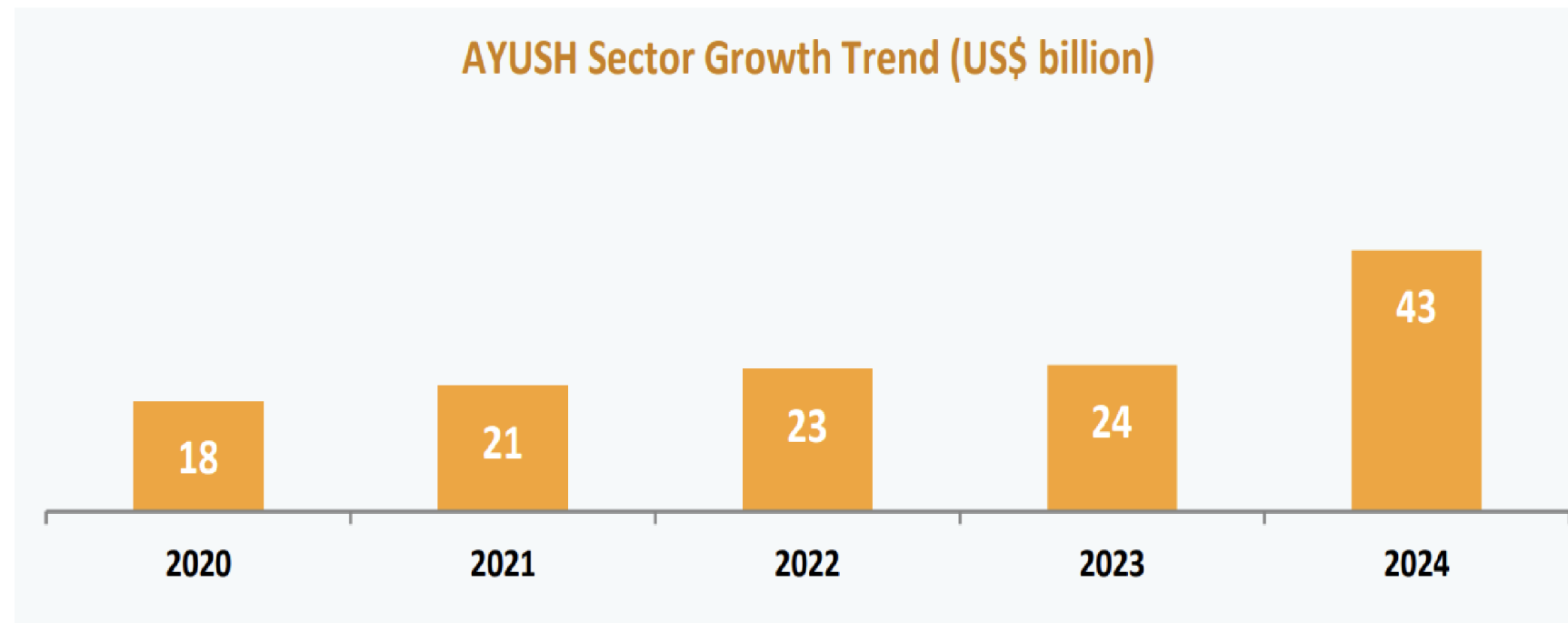
Strong Financial Growth

FY26 Revenue from Operations: ₹10,169.07 Lakh
PAT: ₹2,012 Lakh / 19.79%
EBITDA: ₹3,112.02 Lakh / 30.60%

The Market Opportunity (1/2) India Is More Health Conscious Today Than 10 Years Ago

Ayush sector witnessed 15x rise from 2015 to 2025, Valued at \$43b in 2024...

Government Budget Support alone rose by 3x



SECTOR COMPOSITION

AYUSH Market in India (US\$ 43.4 billion)

■ Manufacturing ■ Services

Infrastructure Facts

Number of registered practitioners reached 7,51,768 in 2025

The number of AYUSH colleges reached 1,137 (as of 2024)

Wellness Tourism in India

- Valued at \$1.5B
- India emerging as a global destination for Ayurveda & Yoga



The Market Opportunity (2/2) India Is More Health Conscious Today Than 10 Years Ago

...Now Projecting to grow another 5 times in 6 years to \$200b in 2030

Cost-effectiveness & Accessibility:

A vibrant network of practitioners, educational institutions, and research centers keeps the AYUSH knowledge base wide & evolving.

E-Commerce Boom:

Significant rise in D2C brands with integration into modern healthcare driving demand across tier 1,2 & 3

THE DOMESTIC ADVANTAGE



Infrastructure Push:

New wellness centers, new colleges, and subsidies for medicinal crops to drive jobs, rural income, and health tourism

High Margin Business:

MSMEs in AYUSH increased from 38,216 in 2021 to 53,023 in 2023-a 40% jump in 2 years indicating interest



INDUSTRY OVERVIEW- A Healthier India

COMPANY OVERVIEW-An Ayurvedic Organization

BUSINESS OVERVIEW-An Integrated Health Ecosystem

THE FUTURE-Strategy & IPO

FINANCIAL HIGHLIGHTS



KRM Ayurveda Limited- An Ayurvedic Healing Company

- Established in **2019**, integrating **authentic Ayurveda** with modern practices, expanded across **Hospitals & Clinics** in multiple cities in India.
- Originated as a **Kidney-specialty hospital**; now offering into **multi-specialty Ayurvedic healthcare** with multiple treatment areas
- Offers **tele-consultancy services** to widen patient reach

6 Hospitals **8** Clinics **5** Service Segments

223 Bed Capacity **69%** Bed Occupancy

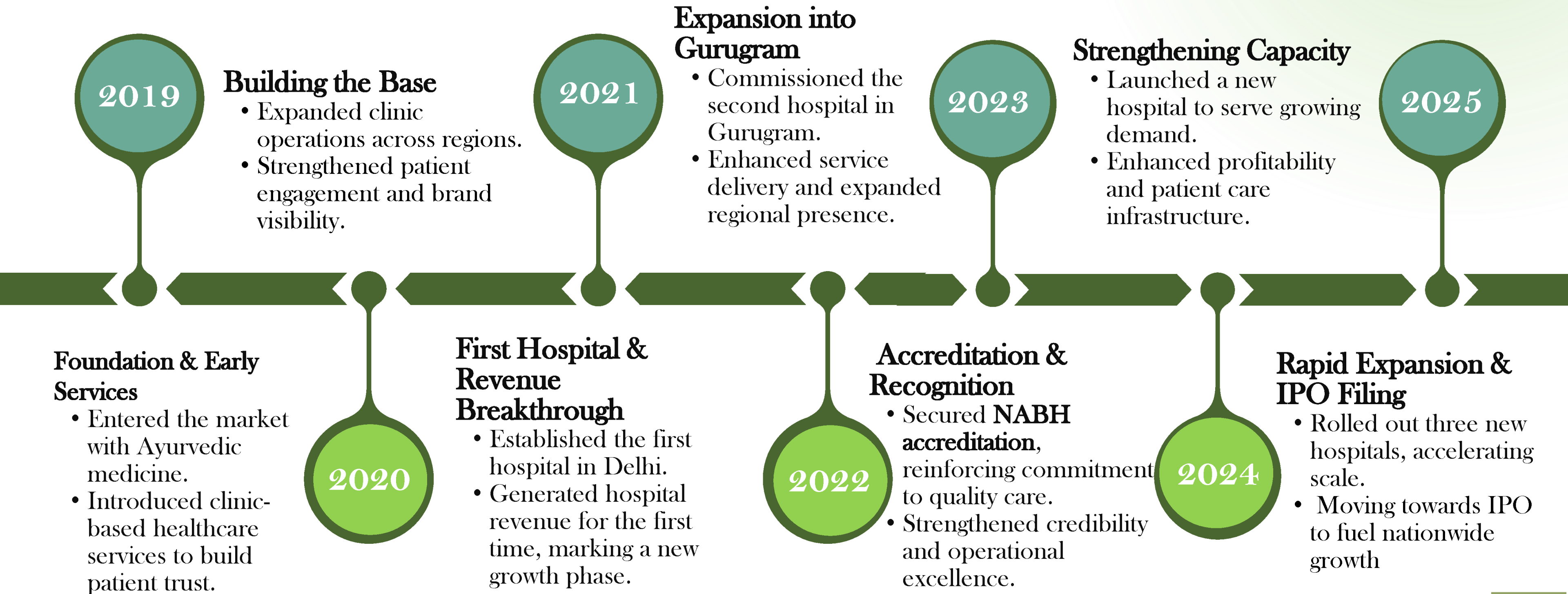
8 lakh YouTube subscribers **430+** Employees*

19.8% PAT Margin* **26%** ROCE*

*As per FY 2026



KRM Ayurveda Limited- Journey So Far



KRM Ayurveda Limited- Our Philosophy

At **KRM Ayurveda**, we believe that true healthcare is not just about curing illness but about **restoring balance, harmony, and longevity** in life. Guided by the 5,000-year-old wisdom of Ayurveda, our philosophy is built on the principle that **prevention is as important as cure**.

For us, health is not a destination, but a continuous journey towards physical, mental, and spiritual well-being.



INDUSTRY OVERVIEW- A Healthier India

COMPANY OVERVIEW-An Ayurvedic Organization

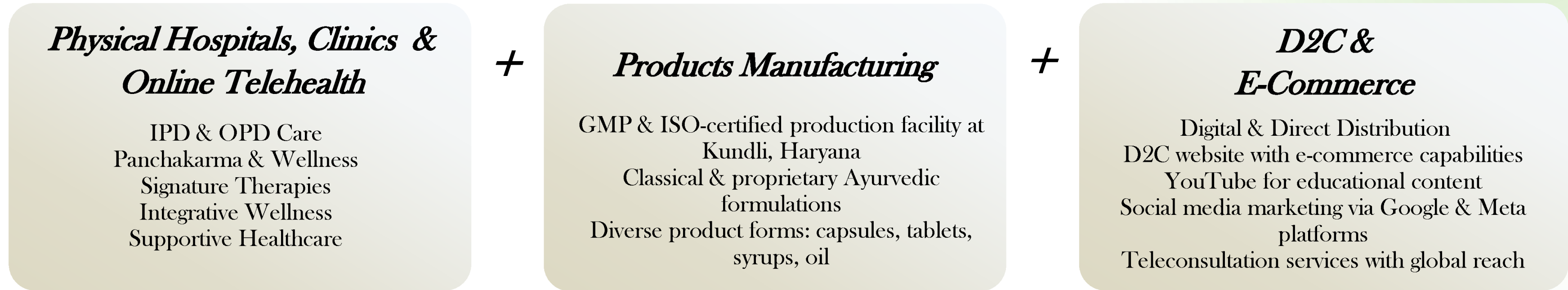
BUSINESS OVERVIEW-An Integrated Healthcare Ecosystem

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FINANCIAL HIGHLIGHTS



KRM Business Model- An Integrated Healthcare Ecosystem



Asset Light

Asset Light to Medium

Asset Light

Higher Returns Generated

76%

*Return on Fixed Assets **

26%

*Return on Capital Employed **

29%

*Return on Equity **

* As per FY 2026 financials

Physical Footprint- Hospitals & Clinics(1/4)

Hospitals

- Delhi 30 beds
- Gurgaon 95 beds
- Jaipur (1) 20 beds
- Jaipur (2) 30 beds
- Udaipur 30 beds
- Lucknow 18 beds

223

Bed Capacity



Specialty Clinics

- Bengaluru, Patna, Mumbai,
- Lucknow, Noida



A High Occupancy Ratio - Hospitals & Clinics(2/4)

69% *Bed Occupancy*

~₹8,400 *ARPOB*

Tight viability check ahead of establishment opening to tailor services to the local community.



1. Demographics and Health Awareness:

Age Groups, The Target Audience And Price Points.
Most Common Health Issues.
Knowledge Familiarity With Ayurveda



2. Clinic Preference & Usage

Interest In Specific Therapies.
Preference For In-clinic Treatments Or Online Consultations.
Willingness To Pay



3. Competition & Location

Existing Ayurveda Clinics And Services.
Optimal Locations For The Clinic Based On Accessibility And Visibility
Preferred Routes For Marketing



Ensuring Treatment Quality- Hospitals & Clinics(3/4)

Skilled Ayurvedic physicians and certified therapists

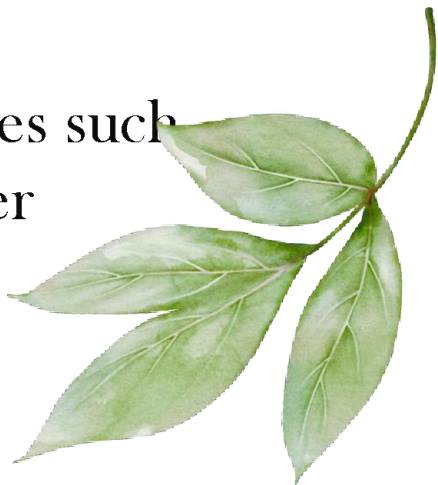


40+ *Physicians*

Qualified Ayurvedic physicians with **Bachelor of Ayurvedic Medicine and Surgery (BAMS)** from accredited institutions recognized by statutory bodies like the Central Council of Indian Medicine (CCIM)

71+ *Therapists*

Certified Ayurvedic therapists who have undergone training and certification programs covering traditional therapies such as Panchakarma, Abhyanga, and other specialized Ayurvedic treatments.



Ayurvedic Services Offered- Hospitals & Clinics(4/4)



AILMENTS & CONDITIONS ADDRESSED

<p>Kidney & Urinary Care Stones, CKD, UTI, filtration support</p>	<p>Musculoskeletal Health Arthritis, back pain, joint stiffness, inflammation</p>	<p>Stress & Lifestyle Issues Anxiety, insomnia, obesity, metabolic diseases</p>
<p>Women's Health PCOS, infertility, hormonal imbalance</p>	<p>Liver & Digestive Disorders Fatty liver, jaundice, IBS, acidity, GERD</p>	<p>Skin & Immunity Psoriasis, acne, allergies, low immunity</p>



A Wide Product Selection, Manufactured at a GMP Certified Production Unit

Our specialized products address **KIDNEY & LIVER HEALTH DIGESTIVE CARE SKIN WELLNESS STRESS & LIFESTYLE MANAGEMENT** Backed by research, natural herbs, and traditional formulations

SOME OF OUR TOP SELLING PRODUCTS



Karma K-Relaczoil Oil



Karma K-Pure Tablet



Karma Culiv Tablet



Karma Margos Tablets



Karma Nephro Plus Ark



Karma Nephro Win Ark



Karma T-Renal KFT Tablet



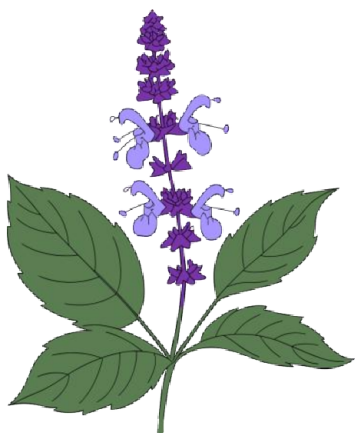
Karma Ayurveda U-Clear-D Tablet



Karma Kolicol Tablet



K-Calm Tablet



Brand Leverage, Fueling Direct to Consumer Sales

8lakh+ Followers on YouTube across 3 channels



Dr Puneet Dhawan

@drpuneetdhawan · 304K subscribers · 1.4K videos

Interested in learning about Ayurvedic disease treatments and natural healing tips? Dr. Pu...more

karmaayurveda.in/youtube/kidney and 1 more link

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Kidney Treatment by Karma Ayurveda

@Kidneytreatmentbykarmaayurveda · 352K subscribers · 2.6K videos

The "Kidney Treatment Without Dialysis" initiative has now been renamed "Kidney Treatme...more

karmaayurveda.in/youtube/kidney and 3 more links

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Karma Ayurveda Patient Reviews

@karmaayurvedapatientreviews · 165K subscribers · 2.1K videos

Welcome to the official YouTube channel of Karma Ayurveda. Established in 1937 as a kid...more

karmaayurveda.in/youtube/kidney and 2 more links

Subscribe

Visit Community

Home Videos Shorts Live Playlists Posts



Karma Ayurveda

34K followers · 179 following

Posts About Reels Photos Following

Intro



Karma Ayurveda

30 January at 18:17 · 🌐

Awards & Recognitions, Right from the Top



2024 Speaker at TEDx Panoroad

Dr. Puneet Dhawan was invited as a speaker at the renowned TEDx Panoroad at Biyani Group of colleges, Jaipur, Rajasthan. Their talk on "Human contribution to global climate change" garnered significant attention."



2024 Ayush Young Entrepreneur Award Felicitated as Young AYUSH Entrepreneur.

2025 Conference on "Sustainable Healthcare Solutions"

Attended by delegates including AYUSH practitioners, AYUSH officials from the Ministry and councils, Vaidya's and Industry experts



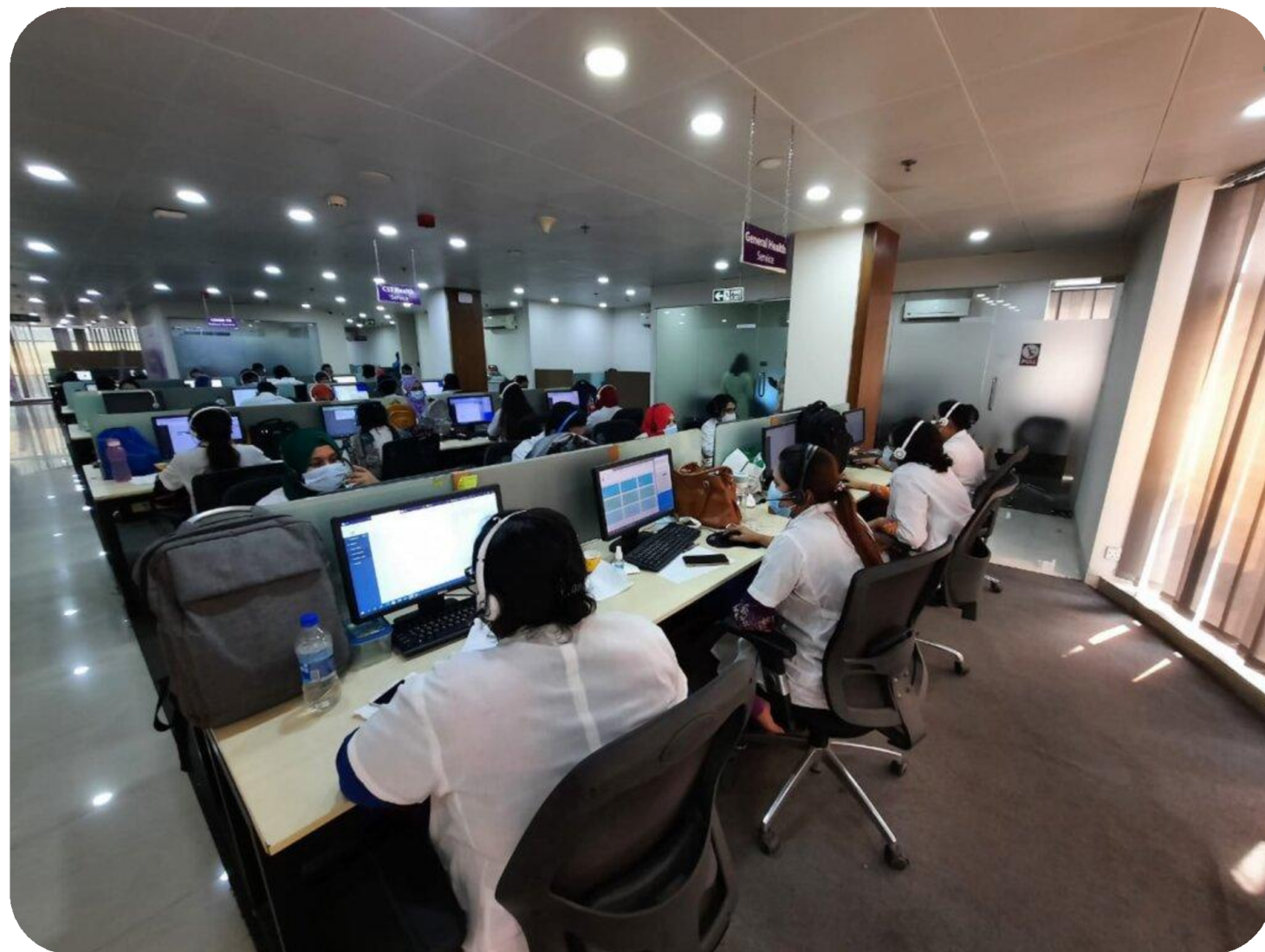
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What Next? - A Holistic Transformation Into A Global Organization (1/3)

1. Digital Health Expansion

500 seated Telemedicine Marketing Team equipped with an enhanced platform with and AI-driven patient management systems to scale consultation services globally



2. Expand to More Locations

Currently Concentrated in North India, targeting expansion in more tier II cities as well as penetration in the USA through Telemedicine outreach

3. Medical Tourism

Developing specialized wellness packages for international patients seeking authentic Ayurveda treatments



What Next? - A Holistic Transformation Into A Global Organization (2/3)

4. *Training Courses for Therapists*

Accredited by Rashtriya Ayurveda Vidyapeeth (RAV) to conduct certified Ayurveda training programs, including Panchkarma Technician Course, Prakriti Course, Leech Therapy Course, and Basti Therapy Course. First batch successfully completed in FY 2024-25.



5. *Product Portfolio Expansion*

Expansion of proprietary Ayurvedic formulations and introduction of wellness product lines as well as strengthen its market reach through a wider distribution network and strategic brand partnerships.



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H2 FY26 & FY26

RESULT HIGHLIGHTS

FY26

H2 FY26

₹ 10,169.07 Lakhs

32.84% YoY

Revenue
from
operations

₹ 5,333.36 Lakhs

30.59% YoY

₹ 3,112.02 Lakhs

62.59% YoY

EBITDA

₹ 1,787.11 Lakhs

102.14% YoY

30.60 %

EBITDA
Margin

33.51 %

₹ 2,012 Lakhs

79.42% YoY

PAT

₹ 1,189.73 Lakhs

148.84% YoY

19.79 %

PAT
Margin

22.31 %

* Comparative figures for H2 FY25 & FY25

Management Commentary



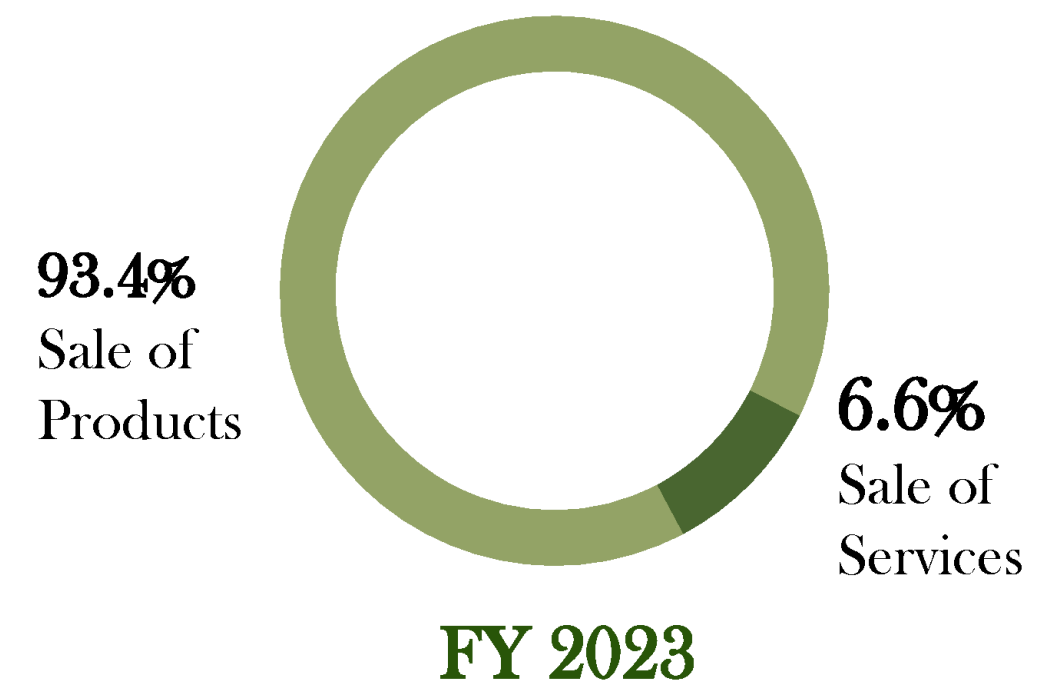
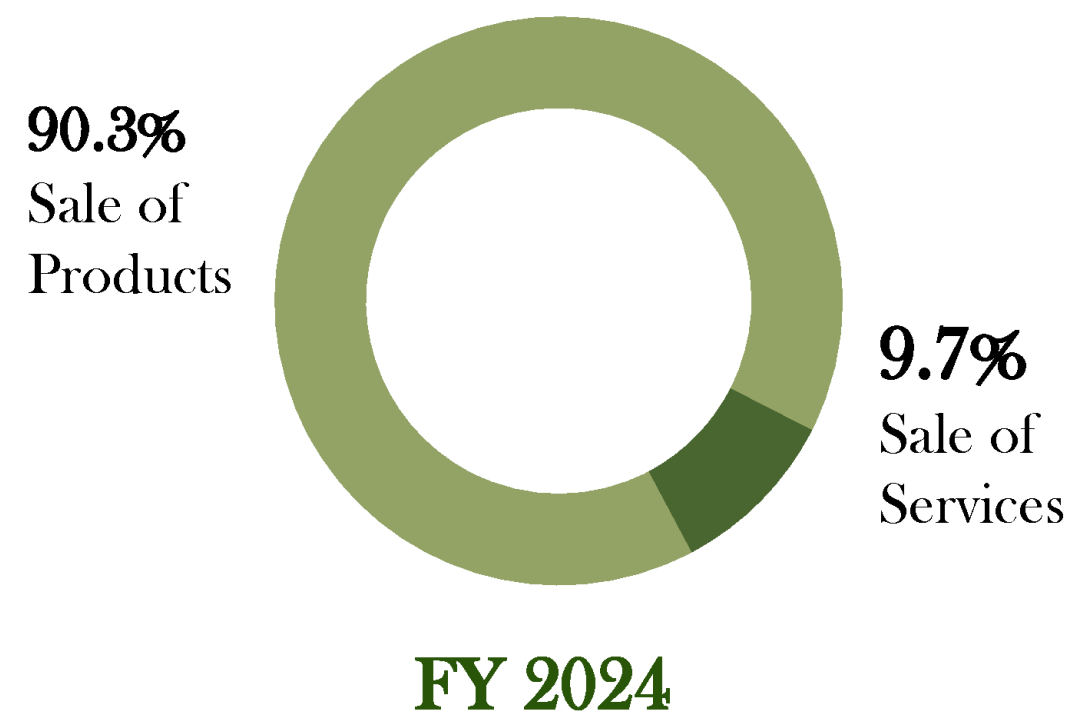
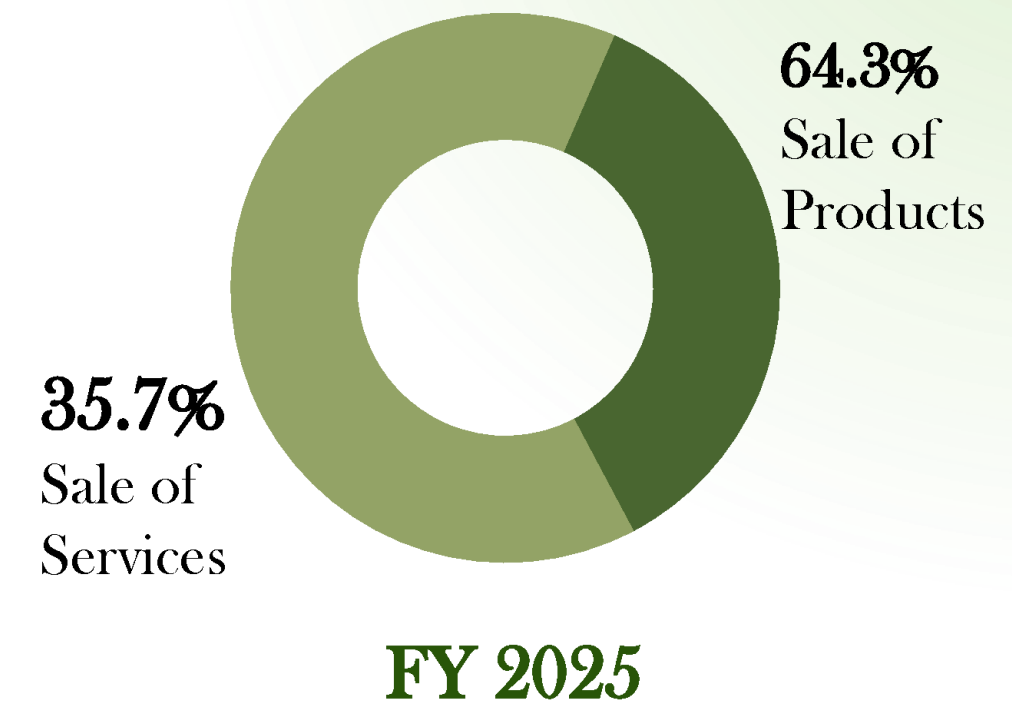
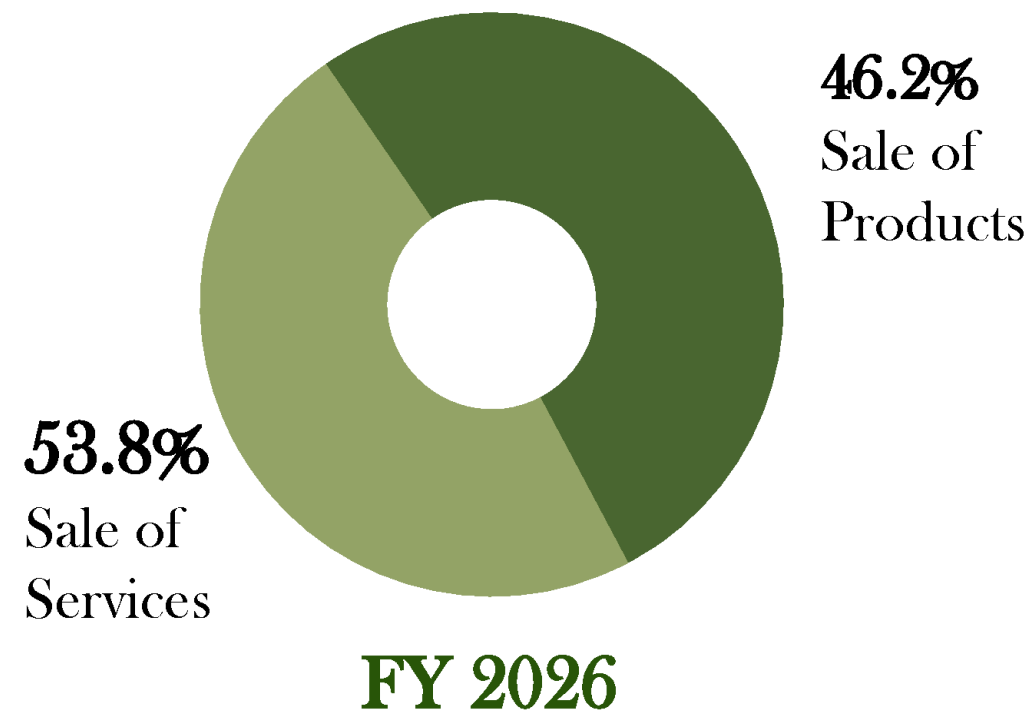
Dr. Puneet Dhawan
Managing Director &
Promoters

Speaking on the Company's Financial and Strategic Performance, Dr. Puneet Dhawan, Managing Director & Promoter, said: "Our FY26 performance marks a transformational year for KRM Ayurveda as we crossed the ₹10,169.07 Lakhs Revenue from operations milestone in FY26, while H2 FY26 EBITDA surged ~102% YoY and PAT grew ~149% YoY, reflecting the strength of our integrated healthcare model and disciplined execution. Our strategic focus on expanding hospitals, specialty care, and digital health is driving stronger margins, improving revenue quality, and deepening consumer trust. Backed by a strengthened post-IPO balance sheet, we are well-positioned to accelerate growth across India and global markets through digital healthcare, medical tourism, and innovation-led Ayurveda solutions."



Financial Highlights- De-Risking Revenues

Revenue Bifurcation between Sale of Products & Services





THANK YOU

KRM AYURVEDA LIMITED

REGISTERED OFFICE:

A-16 G T Karnal road Industrial Area, North
West, Delhi, Delhi, India-110033.

